



HOW CAN TECH-GOFER SAVE ME TIME?

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PROCUREMENT STEPS		MINUTES		ACTIVITIES
CREATE A SCOPE OF WORK	DO IT YOURSELF	90		RESEARCH BEST PRACTICES, HOW CAN SOLUTIONS SOLVE THE BUSINESS PROBLEMS, ETC
	TECH-GOFER		10	ONLINE ASSESSMENTS QUALIFY EVERYTHING
FINDING AND SCHEDULING VENDOR MEETINGS	DO IT YOURSELF	60		FIND VENDORS, READ REVIEWS, FILL OUT ONLINE FORMS, WAIT FOR THEIR SALESPEOPLE TO COORDINATE MEETING
	TECH-GOFER		0	WE WILL ALREADY KNOW THE BEST VENDORS TO MEET YOUR REQUIREMENTS AND WILL COORDINATE ALL DEMOS/MEETINGS FOR YOU
ACTUAL VENDOR MEETINGS (3)	DO IT YOURSELF	180		REPEAT YOURSELF 3 TIMES, DEAL WITH SALESPEOPLE
	TECH-GOFER		90	VENDORS ARE PREPPED ON WHAT YOU NEED SO THEY STAY FOCUSED
PRICE/CONTRACT NEGOTIATION	DO IT YOURSELF	90		AUDIT MULTIPLE PROPOSALS AND CONTRACT TERMS, BUILD SUMMARY FOR EXEC REVIEW
	TECH-GOFER		10	WE BUILD A DETAILED EXEC SUMMARY OF ALL SOLUTIONS WITH PRICING AND ADD CONTRACTUAL ADDENDUMS THAT BENEFIT YOU
TOTAL TIME				
DO IT YOURSELF TIME		420		
TECH-GOFER			110	

**TIME SAVED WITH TECH-GOFER
310 MINUTES = 5.17 HOURS!!!!**